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AWS Marketplace CPPO Offering

Flexera & Versent – Yellow Brick Road

WE ARE MAKING CLOUD TRANSFORMATION MORE ACCESSIBLE THAN EVER

*We have put together an **exclusive offer** to help fast track your cloud transformation.*
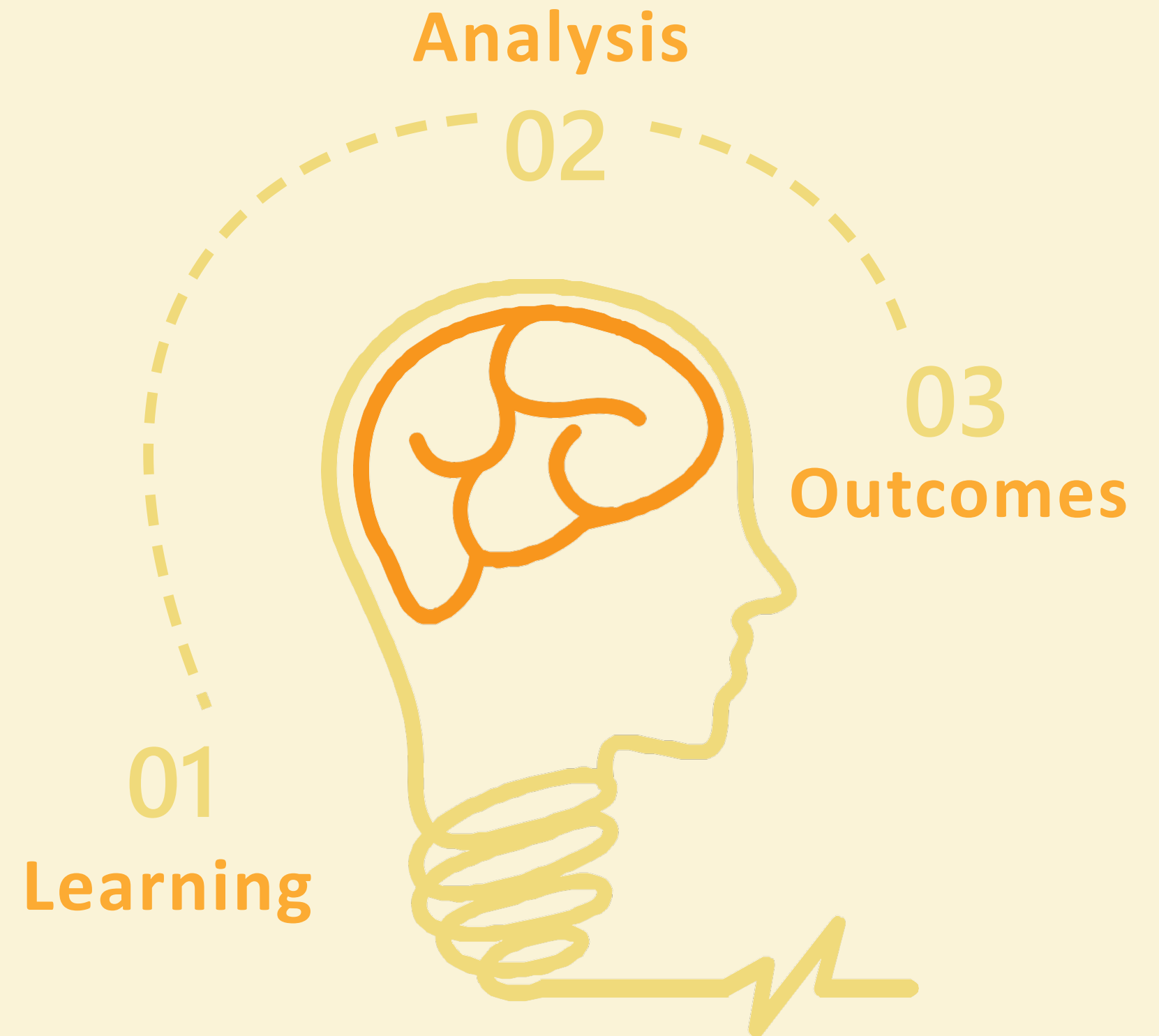
BUILDING THE BUSINESS CASE & MIGRATION PLAN

Versent's Yellow Brick Road is built from a combination of customer and industry-based data. Using industry leading migration discovery tools Flexera - Cloudscape & AWS Migration Evaluator, Versent can analyse customer's technology landscape and put together directional business cases, detailed business cases & migration plans for our customers.

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WHAT IS THE YELLOW BRICK ROAD

A **tailored** analysis and planning engagement that provides a strategic **roadmap** which can be executed upon immediately.

The roadmap is based upon an analysis of the current IT services, processes & culture derived via a series of facilitated workshops, onsite assessments and contextual interviews.

DISCOVERY + STRATEGY + INVESTMENT

Analysis
02

03
Outcomes

01
Learning

3

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DISCOVERY

Versent uses automated inventory, dependency scanning & cost estimation tools along with discovery of processes & operating environments

DRIVERS

Versent discovers the key organisation business drivers and strategy. Versent will align this with your goals & objectives to drive the business case outcomes

METRICS

Industry based metrics are used to derive target state and values to intangible benefits

CAPABILITY

Versent uses capability assessment models to determine an organisations capability in the cloud

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INPUTS TO THE DISCOVERY

An effective discovery requires Versent to understand:

- Business Objectives
- Business Events
- Timeframe
- Environment
- Challenges & Constraints
- Operating Model

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INPUTS TO THE DISCOVERY

An effective discovery requires Versent to understand

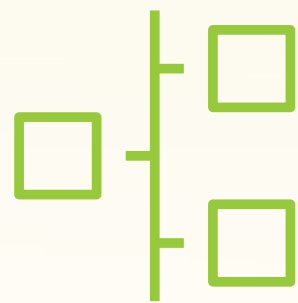### Business Objectives
What is driving the organisations' cloud adoption?

Business Events
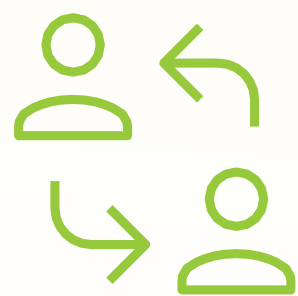*Which key business events (past/present/future) exist that will input into the business case (mergers/acquisition)*

Timeframe
When do the outcomes need to be achieved ?

Environment
Current Infrastructure, application, maintenance, people, 3rd party & delivery costs.

Challenges & Constraints
What challenges & constraints exist in the organisation, technology, strategy, processes and capability that would impact the outcomes?

Operating Model
Current Application, Tooling, Infrastructure, Operating, Processes, Capability & Delivery environments.

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ASSESSMENT OUTCOMES

- Directional Business Case
- Cloud Transformation Roadmap
- Application & Services Assessment Report
- High Level AWS Cloud Platform Architecture
- High Level Migration Plan
- Final Executive Brief

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YELLOW BRICK ROAD – MIGRATION ASSESSMENT

Versent offers

SMALL	MEDIUM	LARGE
1 - 250 Servers	**250-750** Servers	**750+** Servers
⊘ Perform application assessment	⊘ Perform application assessment	⊘ Perform application assessment
⊘ High Level Cloud Platform design	⊘ High Level Cloud Platform design	⊘ High Level Cloud Platform design
⊘ Build out high level migration plan	⊘ Build out high level migration plan	⊘ Build out high level migration plan
⊘ Produce Directional Business Case	⊘ Produce Directional Business Case	⊘ Produce Directional Business Case
Duration - 4 weeks elapsed*	Duration - 6 weeks elapsed*	Duration – on request
Discovery Tooling Fees $27 USD Per Server** $10k FlexDeploy***	*Discovery Tooling Fees* $27 USD Per Server** $10k for FlexDeploy***	*Discovery Tooling Fees* $27 USD Per Server** $10k for FlexDeploy***

Services Fee (less AWS MAP Funding available)
* Excludes lead time for deploying discovery tooling and tooling run time
** Capped at $20k USD
*** For customers who do not approve sending discovery data offshore

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THANK YOU

Get in touch with our expert team today

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